KOBAYASHI GROUP Pauahi Towers, Suite 1570 1001 Bishop Street Honolulu, HI 96813 December 11, 2001

Sports Shinko Hawaii 175 Poakalani Street Honolulu, HI 96815

Gentlemen:

Thank you for providing us with the information on your properties. Based on our preliminary review, we would like to enter into a formal agreement to purchase the two (2) hotels, three (3) golf courses and the lands held for development. The following is a summary of our preliminary proposal.

Terms	of Purchase:		
	Purchase Price Funding of Purchase	\$22,000,000 \$100,000	deposited in escrow upon completion
		of formal purcha \$1,900,000 cash at closing.	of formal purchase agreement. cash at closing.
	Due Diligence:	\$20,000,000 60 days	to be financed. from date of acceptance of formal contract to purchase after completion of Due Diligence.
D	Closing:	30 days	
If+ha+			

If the terms are acceptable, please acknowledge acceptance below. Upon receipt of acceptance, we will incorporate the terms into a formal contract.

Sincerely,

Wayne Tanigawa
Chief Financial Officer

Accepted and Approved:
Sports Shinko Hawaii

By:

Its:

EXHIBIT BA 54 4.4.5 S. Kinuskita

```
IN THE CIRCUIT COURT OF THE FIRST CIRCUIT
   1
   2
                             STATE OF HAWAII
   3
       SPORTS SHINKO (USA) CO., LTD., a Delaware
   4
       Corporation; SPORTS SHINKO (MILILANI)
  5
       CO., LTD., a Hawaii corporation, et al.,
  6
  7
                 Plaintiff.
  8
            vs.
                           Case No. 02-1-2766-11 (EEH)
  9
      RESORT MANAGEMENT SERVICES
      (HAWAII), INC., a Hawaii corporation,
 10
      YASUO NISHIDA, SATOSHI KINOSHITA, et al.
 11
 12
                 Defendants.
 13
 14
15
                   DEPOSITION OF SATOSHI KINOSHITA
16
                             (Volume III)
17
      Taken on behalf of the Plaintiff at Alston Hunt Floyd &
18
      Ing, 1001 Bishop St., ASB Tower, 18th Floor, Honolulu,
19
     Hawaii 96813, commencing at 9:00 a.m., Thursday, April
20
21
     21, 2005, pursuant to Notice.
22
23
     BEFORE:
               BARBARA ACOBA, CSR No. 412, RPR
24
               Notary Public, State of Hawaii
25
```

197

```
1
       APPEARANCES:
       For Plaintiff: GLENN MELCHINGER, Esq.
  2
  3
                            ALSTON HUNT FLOYD & ING
  4
                            ASB Tower
  5
                            1001 Bishop St., 18th Floor
  6
                            Honolulu, Hawaii 96813
  7
  8
      For Defendant SATOSHI KINOSHITA:
  9
                           JOHN KOMEIJI, Esq.
 10
                           WATANABE ING KAWASHIMA & KOMEIJI
 11
                           First Hawaiian Center
 12
                           999 Bishop St., 23rd Floor
 13
                           Honolulu, Hawaii 96813
 14
15
      Also Present: STEVEN SILVER - Interpreter
16
17
18
19
2.0
21
22
23
24
25
```

1 (Back on the record at 1:00 p.m.)
2 BY MR. MELCHINGER:

- Q. We were talking about a meeting that you and Toshio had in Tokyo with Mr. Tanigawa from KG and what I wanted you to explain next was, what was the substance of that discussion?
- A. What I recall as I sit here today was that the main point of the meeting was that Mr. Tanigawa expressed that the KG Group was strongly and seriously interested in purchasing the assets. In addition to that, the president also noted that there was a resort management over there and asked them whether they would be willing to assume those arrangements or not, and also the president noted that a long due diligence period would not be possible and asked if the KG Group would still be interested in the purchase despite that.

MR. MELCHINGER: Mark that as 54, please.

(Exhibit 54 marked for identification.)

BY MR. MELCHINGER:

- Q. Showing you what's been marked as Exhibit 54 to your deposition. Have you seen that document before?
 - A. Yes.
- Q. Again, this is a letter from the Kobayashi Group and it's not addressed to anyone in particular. Did this come to you directly?

Α. Yes. 2 And in Tokyo, is this the general terms of the Q. offer you were discussing with KG; is that right? 3 sorry, let's see if that's a response. Was that a yes? 4 5 Α. Yes. But you were discussing about the length of the 6 Q. due diligence and none of these terms in Exhibit 54 were 7 set in stone or decided yet at that point; is that 8 9 right? 10 MR. KOMEIJI: At the point of the meeting? MR. MELCHINGER: At the point of the meeting. 11 12 At the time of the meeting in Tokyo. 13 THE WITNESS: That's right. 14 BY MR. MELCHINGER: And again, this meeting was somewhere the end 15 Q. of 2001; is that right? 16 17 Α. That's correct. I'm sorry, I think you said late December; is 18 Ο. 19 that right, of 2001? 20 Α. Yes. 21 The president then mentioned that there was RMS 0. and the management agreements, and what do you remember 22 specifically about what the president told KG about RMS? 23 24 He told them that our company had delegated responsibility for management to a management company 25

that belonged to a former employee of ours and that if 1 possible, if it was possible for KG to assume that 2 arrangement, that he would like to see that happen. 3 Did he say anything about RMS or the management 4 0. 5 agreements? 6 No. The rest of the discussion was No. general, as I recall, and nothing else specific was 7 8 expressed. 9 Did Sports Shinko provide people from KG, at ٥. that meeting in Tokyo, with any documents, for example, 10 any of the management agreements? 11 12 Α. No. Was there any exchange of any documents between 13 Ο. 14 KG and SS at all, at that meeting? 15 Α. No. 16 Q. What was KG's response to what the president said about RMS and the management agreements? 17 18 Α. They said that they would look into it. 19 Do you know how KG knew to send an offer or a letter of interest to you in the first place? Referring 20 to either -- actually, I'll go back to Exhibit 50. 21 22 December 4 letter. 23 A. That would have been through Mr. Mukai. 24 Do you know if KG also sent this letter,

25

Exhibit 50, to Colliers?

296

1 CERTIFICATE STATE OF HAWAII 3 CITY AND COUNTY OF HONOLULU I, BARBARA ACOBA, Certified Shorthand Reporter and Notary Public, State of Hawaii, do 5 hereby certify: 6 7 That on Thursday, April 21, 2005, at 9:00 a.m., appeared before me SATOSHI KINOSHITA, the 8 witness whose deposition is contained herein; that prior to being examined he was by me duly sworn; 10 11 That the deposition was taken down by me 12 in machine shorthand and was thereafter reduced to 13 typewriting under my supervision; that the foregoing 14 represents, to the best of my ability, a true and 15 correct transcript of the proceedings had in the 16 foregoing matter. 17 I further certify that I am not an attorney for any of the parties hereto, nor in any way concerned 18 with the cause. 19 20 Dated this 30th day of April, 2005, 21 in Honolulu, Hawaii. 22 23 BARBARA ACOBA, CSR NO. 412 24 Notary Public, State of Hawaii 25 My Commission Exp: 10-22-2008